

Washingtonian's TOP REAL ESTATE AGENTS

BEST
WASHINGTONIAN
2020



Left to Right: Dana Jackins, Joan Stansfield, Jeff Stansfield, Ellen MacGregor, Tabatha Horner



STANSFIELD SIGNATURE, LLC

Top Producers

Keller Williams Realty

Stansfield & Signature
REAL ESTATE
Spoiling clients every day!®

“Spoiling Clients Every Day®” drives Joan’s (JoJo’s) referral-based business, rooted in a passion for people and the belief it’s a joy & privilege to serve.

This passion led to her new podcast “Listed4Love®!” What does love have to do with real estate? Find out in the 13-episode podcast which will have you learning and laughing at the intersection of real estate and romance! “Need a House? Need a Spouse? Let JoJo help you with a click of a mouse®!” Follow us on Facebook, Instagram & subscribe on iTunes!

Joan & her team thrive on treating ALL clients as “luxury” — no matter the price! Shining testimonials of her team’s personal service, tenacity, and putting clients’ needs ahead of their own are broadcast by a network of grateful clients. She also ensures sellers obtain the highest price and ROI by staging, preparing and pricing it accurately. She’s outpacing the market on her list-to-sale ratio!

While much of Joan’s past transpired at Washington’s most recognizable home — 1600 Pennsylvania Avenue — traveling with US presidents — she is most energized by her passion for people. A Washingtonian for over 3 decades, Joan invests in a network of local and global charities, contributing from each transaction.

BEST BEST BEST BEST BEST BEST
WASHINGTONIAN WASHINGTONIAN WASHINGTONIAN WASHINGTONIAN WASHINGTONIAN WASHINGTONIAN
2015 2016 2017 2018 2019 2020

SPECIALIZATION

Spoiling buyers & sellers in MD, VA & DC. Expert in staging, pricing, negotiating, and ROI. Referring buyers and sellers TOP agents to assist when relocating anywhere in the country!

DESIGNATIONS, AFFILIATIONS AND AWARDS

BEST of *Washingtonian* 2015–2020
100 Most Influential Real Estate Agents
Northern Virginia Magazine Top Agents 2016–2020,
Arlington Top Producer 2019

Certified Luxury Home Marketing Specialist, Global Specialist, Negotiation Expert, Green, ePro, Foreclosure Certified, Top 1% of Realtors’ Nationwide. \$400M+ total production.



6820 Elm Street, McLean, VA 22101
703.505.3898 (c) 703.636.7300 (o)

StansfieldSignature.com
Joan@StansfieldSignature.com

Each office independently owned & operated.

We did it again! 6th year in a row – BEST Washingtonian TOP Agents